

Date; February 28, 2025

To: Rochester Sensors Customers

This letter is to inform you that Rochester Sensors will pass along any and all charges related to tariff's implemented by the US government.

The bullet points below provide some specifics related to the pending {new or recently announced} tariff charges:

- It is our goal to minimize the impact of any related tariff charges. Some of these actions may take time to implement, we will pass along any related tariff charge before any reduction in tariff impact can be realized or minimized.
- We are evaluating the best method to implement such tariff surcharge; this could take several forms; such as a change in unit price, or a per invoice tariff surcharge.
- For reference, this is not a new policy and clearly spelled out in our existing Terms and Conditions.

With tariff charges pending, Rochester Sensors continues to work with our global suppliers to mitigate increases and minimize the impact to our customers as much as possible. While we understand additional tariff charges are disruptive and cannot be easily passed on to your customers, we see no other solution but to work hard to minimize the impact but pass along those charges we cannot avoid. Also, if there are price increases based on labor and/or material costs those increases (or decreases) would be in addition to any tariff related impact charges as noted above.

Thank you for your time and continued support. The Rochester Sensors Team really appreciates your business and will continue working to do our best to meet your requirements.

Sincerely,

Glen MacGibbon

Sr. Vice President Global Sales & Marketing

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Rich Halstead

Vice President NA Sales & Marketing

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